**Investment Securities** 

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February 15, 2017

Dear Client,

For Q4, the Robotti Structured Value Composite (RSV) was up 8.30% net and the total return for the Russell 2500 Value, our benchmark and selection pool, was up 9.34%. For 2017, the RSV was up 14.62% net and the total return for the Russell 2500 Value was up 25.20%.

This performance was not what we hoped for, or expected. We are continually working on improving the strategy further, but also understand that even sound strategies can underperform relative to benchmark returns at times.

For January, 2017, the RSV was close to fully invested. The valuation looked positive for mean reversion, and other metrics looked favorable as well.

Thank you for your continued trust and please reach out with any questions.

Sincerely,

David A. Kaiser Portfolio Manager

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